

PATRIMONIUM is a Swiss asset management company specialising in alternative investments in the sectors of real estate, private credit, infrastructure and private equity. We manage around EUR 6 billion on behalf of more than 300 institutional investors and employ over 70 professionals at our offices in Zurich and Lausanne.

To further expand our private credit business, we are seeking an entrepreneurial leader who can develop our direct lending business within the German-speaking SME sector, identify and invest in high-quality transactions in both sponsored and non-sponsored areas, and actively manage the existing portfolio.

To strengthen our Private Credit team in Zurich, we are looking for a

Managing Director, Private Credit / Direct Lending (m/f/d)

In this key role, you will take responsibility for sourcing, transaction execution, portfolio development and selected fundraising and investor relations activities.

Your responsibilities

- Sourcing, due diligence, structuring and execution of direct lending transactions in the German-speaking SME sector
- Building a robust network with banks, private equity firms, M&A advisers, auditors and other sourcing partners
- Leading due diligence processes and developing and negotiating suitable financing structures
- Preparing and presenting transactions to the Investment Committee
- Active management of the existing and future portfolio, including monitoring, reporting and supporting portfolio companies
- Supporting fundraising for senior lending, asset-based lending and real estate debt through our own investor contacts, particularly in Germany and Switzerland
- Contributing to first closings, follow-on funds and institutional mandate solutions
- Maintaining and developing relationships with institutional advisers, funds of funds, selected global investors and placement agents
- Supporting the marketing of further Patrimonium products within the framework of existing and new investor relationships

Your profile

- A degree in economics or law, or equivalent qualifications with a focus on finance
- At least 8–10 years' relevant experience in private credit, direct lending or corporate banking
- Proven transaction experience with medium-sized companies in German-speaking countries
- A strong personal sourcing network and a sound understanding of corporate finance
- Experience in structuring, negotiating and executing debt financing transactions, as well as in portfolio management
- Contacts with institutional investors, advisers, funds of funds or placement agents would be an advantage
- Entrepreneurial personality with a high degree of initiative, strong negotiating skills and a pronounced focus on execution
- Native-level German and business-fluent English; knowledge of French would be an advantage

Additional information

- A key role within a dynamic, internationally oriented team
- A high degree of personal responsibility and attractive career prospects
- Performance-based remuneration model and start date to be agreed

We look forward to receiving your full application via the Patrimonium [job portal](#).